



Co-funded by the Intelligent
Energy Europe Programme
of the European Union

SUCELLOG PROJECT

TRIGGERING THE CREATION
OF BIOMASS LOGISTICS CENTRES
BY THE AGRO-INDUSTRY

RESULTS & LESSONS LEARNED



 **sucellog**

www.sucellog.eu

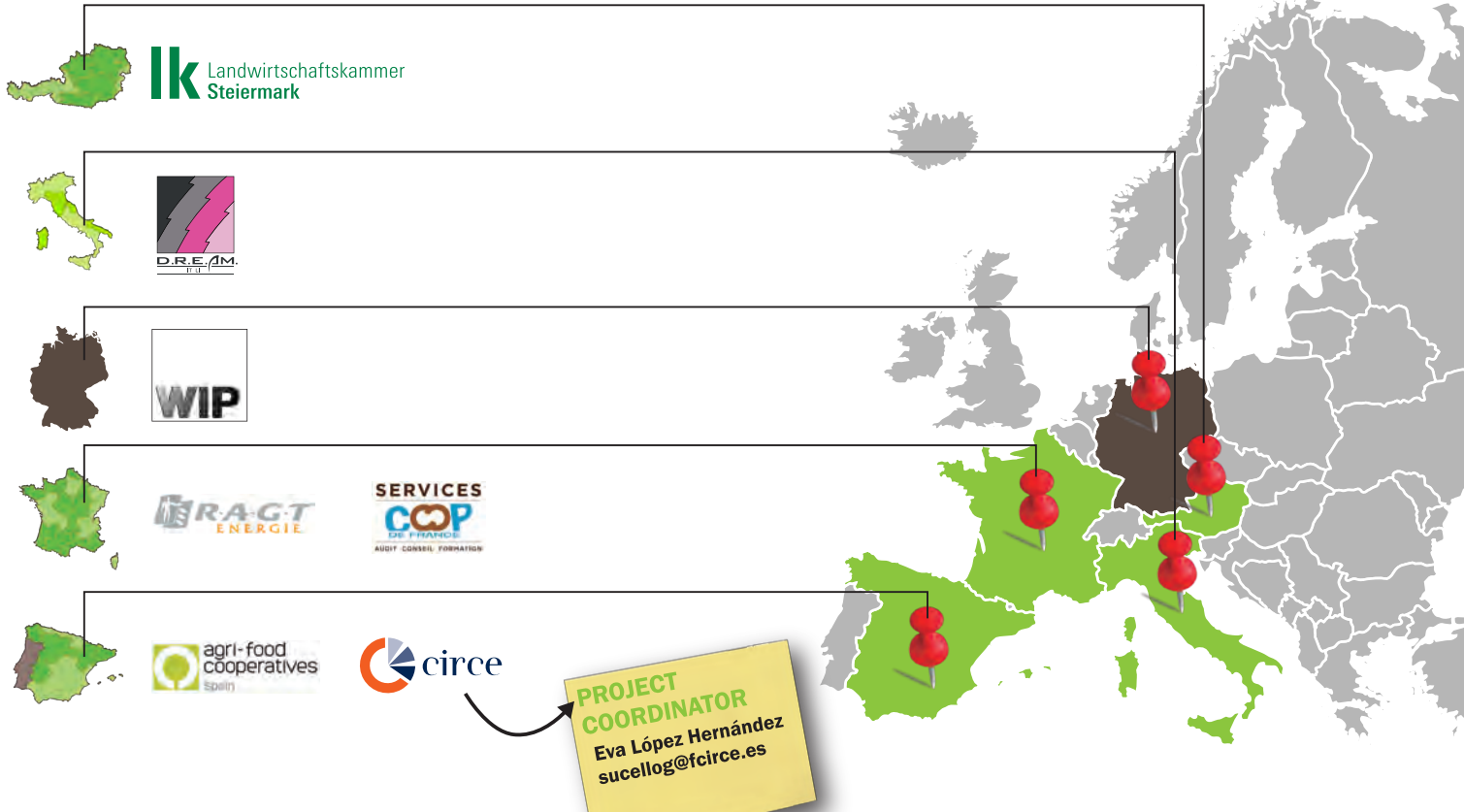


Project features, partners & regions

 Total Budget
1.826.044 €

 EU Funding
1.369.532 €

 Length
April 2014 - March 2017



Let's make agro-industries **key actors**
in the supply of solid biomass for Europe!



WHY?

Equipment
& facilities
compatible with
solid biomass
production

Work under
seasonal regime

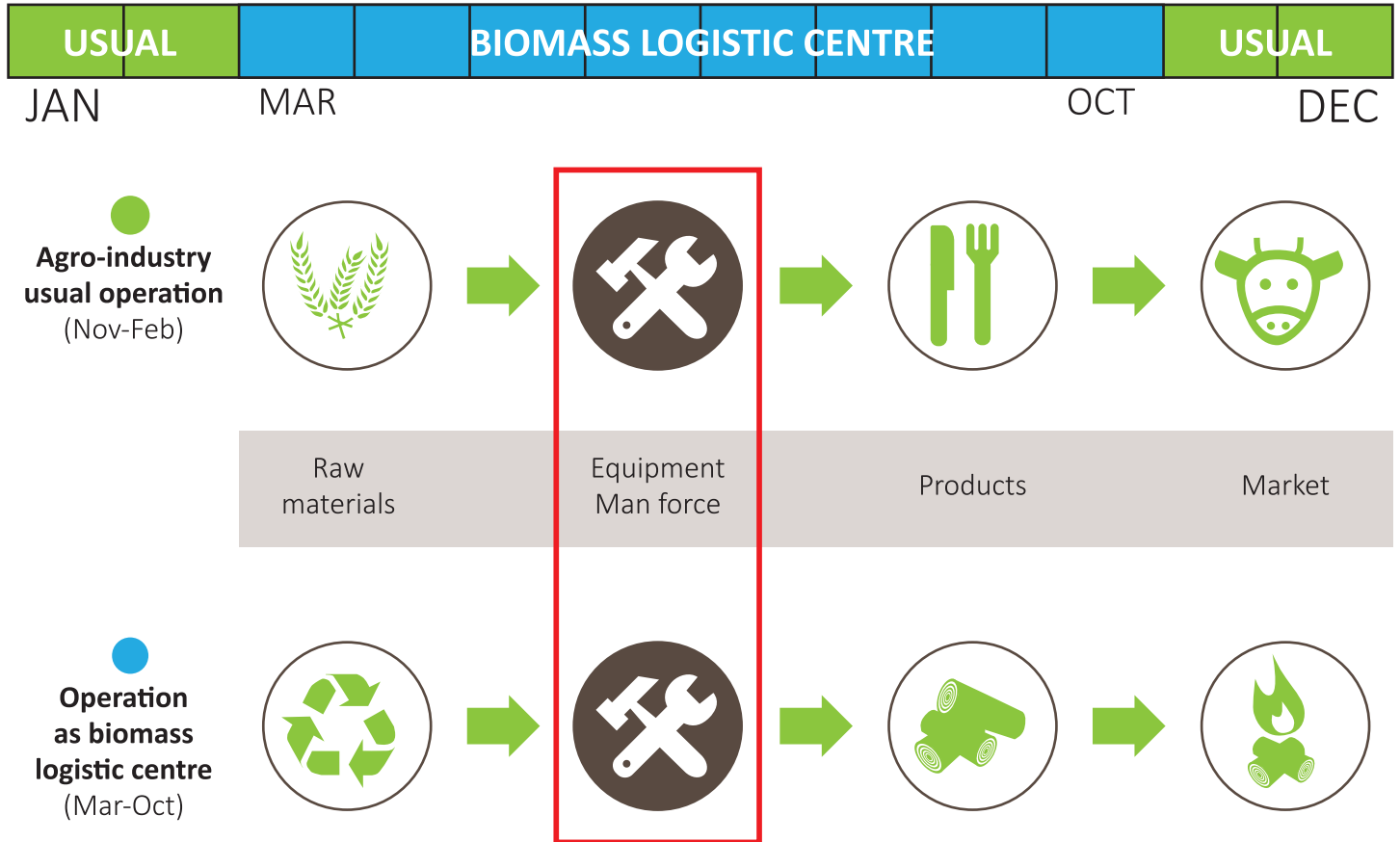
They are **key**
actors in the
territory

They produce
residues or
surrounded by
residues

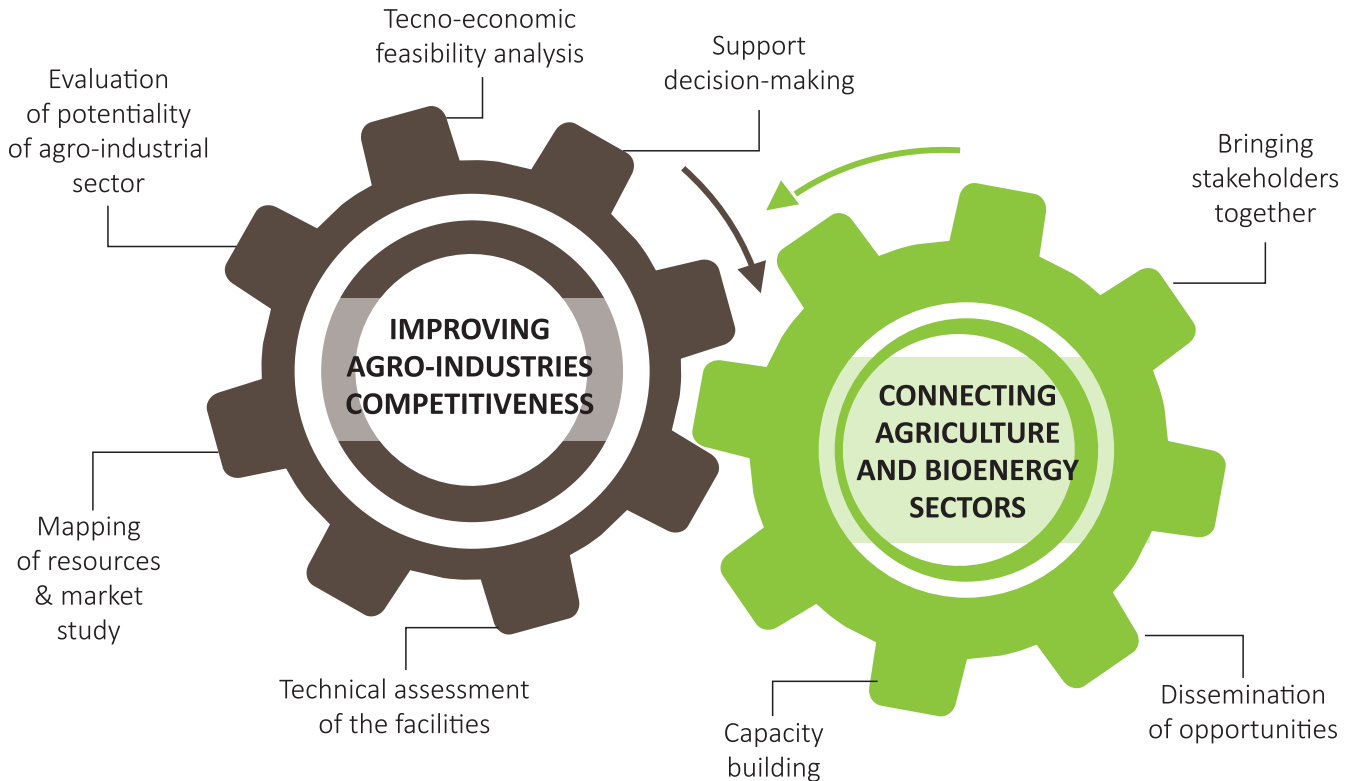
Experience
with organic
feedstocks and
aware about
quality assurance

SUCELLOG concept proposes the use of agro-industrial equipment, facilities and man-force in their idle periods
to **develop a new business line as solid biomass logistic centres based on agricultural residues with no competing uses.**

SUCELLOG concept



SUCELLOG gears & actions



SUCELLOG impact in Europe



63 Agro-industries supported

AGRO-INDUSTRIES GIVING STEPS TOWARDS becoming a biomass logistic centre in a short-term

BIOMASS LOGISTIC CENTRES integrated in an agro-industry created

SPAIN


Awakening the interest on the valorisation of own agricultural residues in Spanish cooperatives



FRANCE

Triggering national awareness about the use of agricultural residues for solid biomass production



 Expected kt/year of biomass mobilised/year

AUSTRIA

Successful implementation
of the SUCELLOG concept
based on corn cobs



ITALY

Promoting enterprise network
and local supply chains for
valorisation of agro-prunings

1.7

0.5

3

3



Expected M€ investment in short-term

S U C C E S S F U L L O G S U P P O R T

S P A I N

Troil Vegas Altas
Cooperative for oil mills by-products transformation

Cooperativa Agraria San Miguel de Tauste
Forage dehydration industry

COCOPE Sociedad Cooperativa
Wine producer and distillery of aromatic plants

F R A N C E

La Cavale
Distillery

Sofragrain
Feedstuff producer

Luzeal
Forage dehydration facility

I T A L Y

Oleificio Cooperativo Produttori Agricoli Molfetta
Oil mill

Serragiumenta
Wine producer, owns olive fields, vineyards and orchards

Cooperativa Agricola Rinascita Oliena
Dairy product producer

A U S T R I A

Tschiggerl Agrar GmbH
Agro-industry harvesting and processing of corn grains and cereal straw for animal feed

Alwera AG
Logistic operator and cereal dryer

Use of 3000 t/yr of olive prunings to cover near future drying heat demand starting a new logistic chain and avoiding on-field burning

Production of biomass using their lucerne pelletising line from straw from members' cereal cultivation to heat the own members pig farms

Consumption of their residues (grape stem and lavender straw) to supply their own heat demand and other nearby facilities and solve a problem of residue disposal

Production of pellets based on grape marc in synergy with another company to feed their future gasification plant

Creation of biomass logistic centre based on silo dust using their pelletising line and in cooperation with an energy service company

Production of straw based pellets in their existing facilities to cover biomass market demands

Use of underutilised olive prunings as fuel in a planned cogeneration facility in coordination with 3 other oil mills and a logistic operator of the area.

Use of prunings from olive trees, vineyards and orchards currently burnt on-field for the planned cogeneration plant to heat their facilities

Pellets production from olive tree and vineyards prunings, grape pomace and grape stems to cover their heat demand and an oil mill' demand aside

Creation of a biomass logistic centre based on corn cobs, using an adapted machinery that integrates the maize and cob harvesting and taking advantage of the synergy with a feedstuff association. Own heat demand and local biomass market

Creation of a logistic centre of corn cobs to fulfil their own heat demand and in cooperation with Tschiggerl Agrar GmbH

OUT PUTS



7

Handbooks and guidelines

oriented to the agriculture sector to promote the integration of biomass logistic centres

- Lessons learned and good practice examples
- How to carry-out a feasibility study
- Guideline to implement a logistic centre
- Auditors guide
- Others

Analysis of **regional situation, biomass resources** and priority areas of

20

EU REGIONS



TECHNICAL MATERIALS



4

Tailor-made business models to become agricultural biomass logistic centres

NETWORKING

68

Policy-makers engaged

146

Personal meetings to identify sector opportunities and barriers

+170

Publications with +2 mill. people audience

+700

Contacts carried out with the agrarian and bioenergy sectors

+160



Potential actors of initiatives engaged in bilateral meetings

ATTENDANTS

to European, national and regional workshops

38

TECHNICIANS TRAINED
from agrarian associations

+1180



CHALLENGES

SUCELLOG
CONCEPT



MAIN
BARRIERS

A MARKET

- Low oil and gas prices
- Large amount of wood stock
- Lack of appropriate technology for agro-fuels at a reasonable price

B LACK OF AWARENESS/KNOWLEDGE

- Change the “residue” into a “by-product”
- Social acceptance of new products
- Lack of information - confidence
- Existing farming practices

C POLICY, REGULATORY AND LEGISLATIVE FRAMEWORK

- Lack of political commitment
- Regulation subject of interpretations

D ORGANISATIONAL ISSUES

- Sector not structured
- Difficulties in securing signed commitments
- Large logistic efforts for upscaling

E FINANTIAL SITUATION

- Lack of incentives

LESSONS LEARNED



The opportunity to implement logistic centres on agriculture biomass inside the agro-industries has a special sense when this activity is strictly linked to their main business as food product producer. Therefore, when **the agro-industry faces a problem of “residue” disposal and presents an energy demand to be covered.**



Agro-industries have significant influence in rural territories and therefore are **essential actors to trigger the development** of new initiatives in the local scale.



The distance between the agriculture and energy sector is an important obstacle. A **national entity representing all involved sectors** can help to shape more positive public opinion on agriculture biomass, to join stakeholders and to influence policy decisions.



One successful example: promotes initiatives, triggers technological innovation and creates awareness for policy makers. However, one bad example at the initial phase of a new business activity may stop the progress for several years.



Combining direct support actions and capacity building activities, SUCELLOG has planted a seed for the further development of local initiatives to *valorise residues* from agriculture, and thus to increase the *competitiveness* and sustainable development of *rural economy*

SUCCESS STORY

Tschiggerl Agrar GmbH - agro-industry dedicated to the harvesting and processing of corn grains and cereal straw for animal feed and NOW...thanks to SUCELLOG...a biomass logistic centre based on corn cobs

In 2007, the agro-industry **decided to use local biomass** instead of fossil fuels

They adapted a regular corn harvester to **collect corn grains & cobs in one step**



Cob based products (loose, grits and pellets) are sold on the **local market**

In 2015, they started to work as **biomass logistic centre using their facilities** for the pre-treatment and storage

They use corn cobs as biomass for their grain drying process **saving 200000 €/yr**